

COMMERCIAL TRUCK AND ROAD EQUIPMENT MANUFACTURER AND RE-SELLER

NAICS code 336300

Under current ownership since 1994 the company's sale is being marketed for the purpose of executing the primary and majority shareholder's exit strategy.

BUSINESS OVERVIEW

Located on an 18 acre rural site with frontage to a prominent state highway with short-distance access to both Minnesota and Wisconsin interstate systems, its location makes for convenient raw material deliveries, finished product output and customer service needs. Its manufacturing facilities include approximately 43,000 sq ft of covered manufacturing, painting/powder coating, and office and storage space with more than ample additional acreage to expand upon its physical plant and growth opportunities. *Obvious beneficiary of Federal Infrastructure and Stimulus spending bills.*

Serving State and municipal markets in Wisconsin, Minnesota, Iowa, Illinois and as far west as Montana, the company enjoys a diverse client base, a stellar after-market service reputation and well-trained, loyal, non-union employee base with competitive labor rates and the well-recognized "Upper Midwest" work ethic.

State, Municipal and Industrial Line	Mid Market Accessory Re-Seller
Side and Underbody Scrapers	Snow Plows
Plows and Wing Blades	Salt Spreaders
Sanders	Bedliners
Dump Boxes	Tool Boxes
Roll Off Boxes and Specialty Units	Hitches

FINANCIAL HIGHLIGHTS

Virtually Debt-free

	2009*	2008	2007	2006
Sales \$	6,174,683	\$ 6,145,934	\$ 5,259,912	\$ 5,356,650
Gross Profit \$	2,304,652	\$ 2,138,457	\$ 2,164,364	\$ 1,918,695
Net Income \$	389,012	\$ 294,495	\$ 409,173	\$ 350,684
Normalized EBITDA \$	516,812	\$ 506,660	\$ 607,101	\$ 556,247
Seller's Discretionary Cash \$	954,225			

**Preliminary/Unaudited*

Normalized EBITDA and SDC Note – Owners' personal expenses, Owners' excess salaries, payroll and tax expense along with owner's health insurance expense contributing factors to add-backs relative to bottom-line net numbers.

For more information contact:

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A Confidential Business Review is only available to qualified Principals

Our Client requires a signed Confidentiality Agreement and indication of financial qualifications.

Information presented here has been obtained from sources believed to be reliable, namely the company itself and its Certified Public Accountants, but we make no representation or warranties, express or implied, as to the accuracy or this information. References to time, age, square footage, and/or financial information may be approximate. Buyer must verify the information and bears all risk for inaccuracies.